



Building Rep Meeting – Physical Facilities Department 4:00 December 2, 2014.

Matt welcomed a new building rep- Cindy Cox from Timberline Middle School.

Matt is happy with the number of surveys that were collected and turned in. We had 52 locations that put their location number on the surveys. He thanked everyone for their help in getting almost 4,000 surveys passed out to the classified employees. He was so impressed how everybody stepped up and did their part and more. We are hoping to learn a lot from the surveys.

Some of the reps shared how their survey experience played out. There were a ton of people on the lists that nobody could find at any of the schools. It was suggested that next time we try anything like this that we go off of FTE's to help narrow down the classified employees.

Matt would like to meet with all the Building Reps on December 18th at 4:00 at the Physical Facilities Department to see what the analysis of the surveys show.

Mike Christensen was introduced as our USEA Rep. Mike handed out a section of the Rep guide to have each rep read and study. He went over Page 10 in the hand out. Mainly touching on "Tips for Recruitment". He suggested that one on one contacts are best to get to know the employees. Timing is important. Most members were asked 7 times before they joined. Important to Listen, listen, listen. If potential members have questions, find the answers. Lots of people that can help find the answers. When talking about dues, use the smallest info possible, ie 87 cents a day for full time or 71 cents a day for part time. Suggest that membership is job insurance. Mike asked that we use the printed information selectively. The USEA has found that too much information isn't good. Give pieces at a time. Always talk positive when talking to a potential member. If they want to join, have them fill out the form immediately. Don't give them a chance to back out or forget to fill out the form. Let as many people as possible know who we are. Set a goal to talk to at least 1 person a week. Fact: 7% of a contact is words; 55% is body language; and 38% is other signals. Keep Positive!

Matt asked for everyone to read the leadership development and keep it for information. Let him know if there are areas that Rep's want training and/or more information about.

Matt thanked everyone for coming. The next meeting will be on January 6th at 4:00. Physical Facilities Conference Room 490 North State St. Lindon Suite 102.

Extra Notes: Henry Barney is in the process of setting up our very own website.... AlpineESP.org Take a look at see what you think. If you have any suggestions or comments please let me know.

Also, the AESP board is working on a Winter Social to be held late in January.

And Last but not least...The USEA President is going to come and address some of our members...we are still working out the details for that.

Thanks! And MERRY CHRISTMAS!!